INTERIM SEPARATE FINANCIAL STATEMENTS FOR THE FISCAL PERIOD ENDED 30 JUNE 2019

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#### CORPORATE INFORMATION

Establishment decision No. 2405/QD-CT.UB dated 5 August 2004

This decision was issued by the People's Committee of Can Tho City.

**Business registration** 

certificate

No. 5703000111 dated 15 September 2004 issued by the Department of Planning

and Investment of Can Tho City.

The Business registration certificate has been amended several times, and its latest amendment No. 1800156801 dated 01 July 2019 was issued by the

Department of Planning and Investment of Can Tho City.

The Board of Directors Mr. Nguyen Chi Thanh Chairman (resigned on 11 June 2019)

Ms. Dang Thi Thu Ha

Chairman (appointed on 11 June 2019)

Mr. Jun Kuroda Member

Mr. Masashi Nakaura Member (appointed on 11 June 2019)
Mr. Maki Kamijo Member (appointed on 11 June 2019)

Mr. Doan Dinh Duy Khuong Member

Mr. Phan Minh Tien Member
Mr. Do Le Hung Member

Mr. Do Le Hung Member (appointed on 11 June 2019)
Mdm. Pham Thi Viet Nga Member (resigned on 11 June 2019)
Mr. Tran Chi Liem Member (resigned on 11 June 2019)

The Board of Management Mr. Doan Dinh Duy Khuong Interim General Director

Mr. Le Chanh Dao Deputy General Director
Ms. Nguyen Ngoc Diep Deputy General Director
Mr. Tomoyuki Kawata Deputy General Director

The Board of Supervisory From 11 June 2019, the Company changed its organizational structure,

management and control from the Board of Supervisory model to the Audit

Committee model under the Board of Directors.

Mr. Tran Quoc Hung
Ms. Nguyen Phuong Thao
Mr. Tran Trung Kien
Head (resigned on 11 June 2019)
Member (resigned on 25 Oct 2018)
Member (resigned on 11 June 2019)

Audit Committee Mr. Do Le Hung Head (appointed from 11 June 2019)

Ms. Dang Thi Thu Ha

Member (appointed from 11 June 2019)

Mr. Maki Kamijo

Member (appointed from 11 June 2019)

Legal representative Mr. Doan Dinh Duy Khuong Interim General Director

Head office 288 Bis Nguyen Van Cu, An Hoa Ward, Ninh Kieu District, Can Tho City, Vietnam

## Form **B** 01 – **DN**

### INTERIM SEPARATE BALANCE SHEET

| Codes                    | ASSETS  | Notes    | As at 30.06.2019  | As at 31.12.2018  |
|--------------------------|---|----------|---|---|
| 100<br>110<br>111<br>112 | CURRENT ASSETS Cash and cash equivalents Cash Cash equivalents  | 4        | VND<br>3,270,599,591,167<br>78,194,493,383<br>53,194,493,383<br>25,000,000,000        | VND<br>3,140,204,746,425<br>74,532,884,988<br>74,532,884,988                          |
| <b>120</b><br>123        | Short-term financial investments Held-to-maturity investments   | 5        | <b>1,681,500,000,000</b> 1,681,500,000,000  | <b>1,454,222,000,000</b> 1,454,222,000,000  |
| 130<br>131<br>132<br>135 | Short-term receivables Trade receivables Advances to suppliers Short-term loan receivables                      | 6<br>7   | <b>594,373,085,519</b> 529,237,456,004 41,788,391,292 2,885,036,714                   | <b>669,575,679,451</b> 618,500,755,955 26,832,297,656 3,395,400,976                   |
| 136<br>137               | Other short-term receivables Provision for doubtful debts   | 8<br>9   | 55,524,743,100<br>(35,062,541,591)  | 55,418,939,111<br>(34,571,714,247)  |
| <b>140</b><br>141<br>149 | Inventories Inventories Provision for devaluation of inventories  | 10       | <b>883,667,830,360</b><br>884,735,183,021<br>(1,067,352,661)                          | <b>891,258,048,542</b><br>892,072,374,774<br>(814,326,232)                            |
| <b>150</b><br>151<br>152 | Other short-term assets Short-term prepayments Value added tax deductibles Taxes and other receivables from the | 11       | <b>32,864,181,905</b><br>5,403,743,422<br>15,874,238,859                              | <b>50,616,133,444</b> 3,263,710,674 32,191,908,956                                    |
| 153                      | State budget  | 12       | 11,586,199,624  | 15,160,513,814  |
| <b>200 210</b> 215       | Non-current assets Long-term receivables Long-term loans receivable   | 7        | 1,056,593,069,443<br>457,000,000  | <b>1,055,626,395,175</b><br><b>1,500,000,000</b><br>1,330,000,000                     |
| 216                      | Other long-term receivables   | ,        | 457,000,000   | 170,000,000   |
| <b>220</b><br>221        | Fixed assets Tangible fixed assets  | 13       | <b>943,616,035,783</b><br>711,180,004,348   | <b>964,586,601,565</b> 729,315,677,578  |
| 222<br>223               | Cost Accumulated depreciation   |          | 1,358,345,688,135<br>(647,165,683,787)  | 1,333,201,404,077<br>(603,885,726,499)  |
| 227<br>228<br>229        | Intangible fixed assets Cost Accumulated amortization   | 14       | 232,436,031,435<br>268,799,316,114<br>(36,363,284,679)                                | 235,270,923,987<br>268,799,316,114<br>(33,528,392,127)                                |
| <b>230</b> 231 232       | Investment properties Cost Accumulated depreciation   | 15       | <b>218,315,713</b><br>982,448,156<br>(764,132,443)                                    | <b>247,880,293</b><br>1,249,521,792<br>(1,001,641,499)                                |
| <b>240</b><br>242        | Long-term assets in progress Construction in progress   | 16       | <b>17,340,679,868</b> 17,340,679,868  | <b>14,087,991,804</b><br>14,087,991,804   |
| <b>250</b> 251           | Long-term financial investments Investments in subsidiary   | 5        | <b>55,834,195,792</b> 13,742,460,000  | <b>34,795,190,535</b><br>13,742,460,000   |
| 252<br>253               | Investments in associate Equity investments in other entities Provision for impairment of long-term             |          | 3,787,450,000<br>27,908,170,200   | 3,787,450,000<br>27,908,170,200   |
| 254<br>255               | financial investments Held-to-maturity investments  |          | (14,603,884,408)<br>25,000,000,000  | (10,642,889,665)  |
| 260<br>261<br>262<br>270 | Other long-term assets Long-term prepayments Deferred tax assets TOTAL ASSETS                                   | 11<br>17 | <b>39,126,842,287</b><br>26,554,182,388<br>12,572,659,899<br><b>4,327,192,660,610</b> | <b>40,408,730,978</b><br>30,034,914,000<br>10,373,816,978<br><b>4,195,831,141,600</b> |

# DHG PHARMACEUTICAL JOINT STOCK COMPANY INTERIM SEPARATE BALANCE SHEET (cont.)

Form B 01 - DN

| Codes | RESOURCES   | Notes | As at 30.06.2019<br>VND | As at 31.12.2018<br>VND |
|-------|---|-------|-------------------------|-------------------------|
| 300   | LIABILITIES   |       | 1,280,680,441,970       | 1,061,254,177,382       |
| 310   | Current liabilities   |       | 1,215,126,218,526       | 1,001,039,537,807       |
| 311   | Short-term trade payables   | 18    | 138,680,079,741         | 145,540,398,538         |
| 312   | Short-term advances from customers Taxes and amounts payable to the |       | 16,558,819,325          | 9,728,206,186           |
| 313   | State budget  | 12    | 13,661,512,073          | 13,629,440,563          |
| 314   | Payables to employees   |       | 112,050,323,395         | 179,893,955,715         |
| 315   | Short-term accrued expenses   | 19    | 36,199,731,408          | 39,992,715,726          |
| 318   | Unearned revenue  | 20    | 31,652,356,064          | 9,030,131,533           |
| 319   | Other current payables  | 21    | 68,278,190,697          | 1,963,480,753           |
| 320   | Short-term loans  | 22    | 717,843,962,053         | 557,901,327,419         |
| 322   | Bonus and welfare funds   | 23    | 80,201,243,770          | 43,359,881,374          |
| 330   | Long-term liabilities   |       | 65,554,223,444          | 60,214,639,575          |
| 342   | Long-term provisions Science and technology                         | 24    | 47,242,283,562          | 39,753,692,402          |
| 343   | development fund  | 25    | 18,311,939,882          | 20,460,947,173          |
| 400   | Equity  |       | 3,046,512,218,640       | 3,134,576,964,218       |
| 410   | Owner's equity  | 26    | 3,046,512,218,640       | 3,134,576,964,218       |
| 411   | Owner's contributed capital   |       | 1,307,460,710,000       | 1,307,460,710,000       |
| 411a  | <ul> <li>Ordinary shares carrying voting rights</li> </ul>          |       | 1,307,460,710,000       | 1,307,460,710,000       |
| 412   | Share premium   |       | 6,778,948,000           | 6,778,948,000           |
| 418   | Investment and development fund                                     |       | 1,392,604,475,464       | 1,270,235,596,228       |
| 421   | Retained earnings - Retained earnings accumulated to                |       | 339,668,085,176         | 550,101,709,990         |
| 421a  | the prior year end  |       | 29,758,750,172          | 140,019,952,072         |
| 421b  | - Retained earnings of the current year                             |       | 309,909,335,004         | 410,081,757,918         |
| 440   | TOTAL RESOURCES   | _     | 4,327,192,660,610       | 4,195,831,141,600       |

Tran Ngoc Hien
Preparer
Ho Buu Huan
Chief Accountant
Doan Dinh Duy Khuong
Interim General Director
19 July 2019

Form B 02 - DN

### **INTERIM SEPARATE INCOME STATEMENT**

|       |   |       | For the 3-month period ended |                   | For the 6-month period ended |                   |
|-------|---|-------|------------------------------|-------------------|------------------------------|-------------------|
|       |   |       | 30.06.2019                   | 30.06.2018        | 30.06.2019                   | 30.06.2018        |
| Codes |   | Notes | VND                          | VND               | VND                          | VND               |
| 01    | Gross revenue from goods sold and services rendered         |       | 1,111,536,450,780            | 1,030,883,873,771 | 1,965,311,489,033            | 2,200,501,385,886 |
| 02    | Deductions  |       | 135,930,293,860              | 104,148,371,844   | 222,916,985,842              | 224,237,386,413   |
| 02    | Net revenue from goods sold and                             |       | 133,930,293,000              | 104, 140,37 1,044 | 222,910,903,042              | 224,237,300,413   |
| 10    | services rendered   | 28    | 975,606,156,920              | 926,735,501,927   | 1,742,394,503,191            | 1,976,263,999,473 |
| 11    | Cost of sales   | 29    | 530,598,234,710              | 557,502,570,012   | 960,015,726,245              | 1,412,367,856,886 |
| 20    | Gross profit  |       | 445,007,922,210              | 369,232,931,915   | 782,378,776,946              | 563,896,142,587   |
| 21    | Financial income  | 30    | 32,284,635,345               | 35,057,481,005    | 58,222,953,790               | 55,277,667,862    |
| 22    | Financial expenses In which: Interest                       | 31    | 30,514,515,359               | 26,305,386,147    | 53,204,312,933               | 52,909,511,815    |
| 23    | expense   |       | 7,159,512,747                | 7,428,675,233     | 12,483,770,311               | 14,975,360,579    |
| 25    | Selling expenses<br>General and                             | 32    | 170,301,088,630              | 180,590,365,919   | 292,567,996,267              | 322,169,494,050   |
| 26    | administrative expenses                                     | 32    | 84,348,282,998               | 66,330,864,124    | 151,698,887,577              | 119,196,200,983   |
| 30    | Operating profit  |       | 192,128,670,568              | 131,063,796,730   | 343,130,533,959              | 124,898,603,601   |
| 31    | Other income  | 33    | 1,320,285,041                | 5,185,607,297     | 5,567,413,056                | 6,600,254,175     |
| 32    | Other expenses  | 33    | 1,793,801,234                | 905,850,517       | 3,140,048,530                | 1,669,376,858     |
| 40    | Profit from other activities                                |       | (473,516,193)                | 4,279,756,780     | 2,427,364,526                | 4,930,877,317     |
| 50    | Accounting profit before tax                                |       | 191,655,154,375              | 135,343,553,510   | 345,557,898,485              | 129,829,480,918   |
| 51    | Current corporate income tax expense Deferred corporate tax | 35    | 19,379,452,638               | 25,269,461,996    | 37,847,406,402               | 26,236,240,249    |
| 52    | expense   |       | (1,985,419,479)              | (86,424,542)      | (2,198,842,921)              | (145,588,750)     |
| 60    | Net profit after corporate income tax                       |       | 174,261,121,216              | 110,160,516,056   | 309,909,335,004              | 103,738,829,419   |

Tran Ngoc Hien
Preparer
Ho Buu Huan
Chief Accountant
Doan Dinh Duy Khuong
Interim General Director
19 July 2019

## INTERIM SEPARATE CASH FLOW STATEMENT (Indirect method)

| Codes     |  | Fiscal period end<br>Notes |                                    | iod ended                             |
|-----------|--|----------------------------|------------------------------------|---------------------------------------|
| Codes     |  | Notes                      | 30.06.2019<br>VND                  | 30.06.2018<br>VND                     |
|           | Cash flows from operating activities   |                            |                                    |                                       |
| 01        | Profit before tax  |                            | 345,557,898,485                    | 129,829,480,918                       |
|           | Adjustment for:  |                            |                                    |                                       |
| 02        | Depreciation and amortization of fixed assets  |                            | 43,599,788,887                     | 33,220,752,325                        |
| 03        | Provisions   |                            | 12,683,636,800                     | 5,691,619,104                         |
| 04        | Foreign exchange (gain)/loss arising from translating foreign currency items                                 |                            | (142,146,882)                      | 567,690,526                           |
| 05        | Gain from investing activities   |                            | (57,118,349,288)                   | (57,899,685,216)                      |
| 06        | Interest expense   | 31                         | 12,483,770,311                     | 14,975,360,579                        |
| 07        | Other adjustments  |                            | -                                  | 140,350,390                           |
| 08        | Operating profit before movements in   |                            |                                    |                                       |
| UO        | working capital  |                            | 357,064,598,313                    | 126,525,568,626                       |
| 09        | Changes in receivables   |                            | 123,334,974,535                    | 372,356,178,448                       |
| 10        | Changes in inventories   |                            | 7,337,191,753                      | (92,701,762,807)                      |
| 11        | Changes in payables  |                            | (86,465,682,437)                   | (14,511,645,923)                      |
| 12        | Changes in prepaid expenses  |                            | 1,423,798,864                      | 992,461,564                           |
| 14        | Interest paid  |                            | (12,041,051,465)                   | (14,983,041,446)                      |
| 15        | Corporate income tax paid  |                            | (35,124,786,789)                   | (16,394,904,402)                      |
| 17        | Other cash outflows  |                            | (32,923,570,988)                   | (39,489,270,063)                      |
| 20        | Net cash generated by operating activities   |                            | 322,605,471,786                    | 321,793,583,997                       |
| 21        | CASH FLOWS FROM INVESTING ACTIVITIES Acquisition and construction of fixed assets and other long-term assets |                            | (29,606,966,390)                   | (22,474,039,315)                      |
| 22        | Proceeds from sale, disposal of fixed assets and other long-term assets                                      |                            | 365,509,091                        | 6,182,727,272                         |
| 00        | Cash outflow for lending, buying debt  |                            | (4 400 670 047 000)                | (4 477 070 500 000)                   |
| 23<br>24  | instruments of other entities  Cash recovered from lending, selling debt                                     |                            | (1,492,673,917,808)                | (1,477,872,583,232)                   |
| 25        | instruments of other entities Equity investments in other entities   |                            | 1,242,236,282,070                  | 836,365,824,742<br>(160,000,000)      |
| 27        | Interest earned, dividends and profits received  |                            | 62,283,712,537                     | 39,796,499,442                        |
| 30        | Net cash used in investing activities  |                            | (217,395,380,500)                  | (618,161,571,091)                     |
|           | CASH FLOWS FROM FINANCING ACTIVITIES   |                            |                                    |                                       |
| 33        | Proceeds from borrowings   |                            | 1,347,170,400,345                  | 1,463,145,782,841                     |
| 34        | Repayment of borrowings  |                            | (1,187,227,765,711)                | (1,275,690,370,296)                   |
| 36        | Dividends and profits paid to shareholders   |                            | (261,492,142,000)                  | (261,492,142,000)                     |
| 40<br>50  | Net cash used in financing activities Net increase/(decrease) in cash  |                            | (101,549,507,366)<br>3,660,583,920 | (74,036,729,455)<br>(370,404,716,549) |
| 60        | Cash and cash equivalents at the beginning of  | 4                          | 74 522 004 000                     | 440 402 244 625                       |
| <b>60</b> | the year   | 4                          | 74,532,884,988                     | 419,183,311,635                       |
| 61        | Effects of changes in foreign exchange rates  Cash and cash equivalents at the end of the                    |                            | 1,024,475                          | 66,298,400                            |
| 70        | period/ year   | 4                          | 78,194,493,383                     | 48,844,893,486                        |

Tran Ngoc Hien Preparer Ho Buu Huan Chief Accountant Doan Dinh Duy Khuong Interim General Director 19 July 2019

## NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS FOR THE FISCAL PERIOD ENDED 30 JUNE 2019

#### 1 GENERAL INFORMATION

#### Structure of ownership

On 2 September 2004, DHG Pharmaceutical Joint Stock Company (the "Company") was equitized from Hau Giang Pharmaceutical United Factory in accordance with Decision No.2405/QD-CT.UB dated 5 August 2004 issued by the People's Committee of Can Tho City. The Company was officially incorporated as a joint stock company under the Business Registration Certificate No.5703000111 dated 15 September 2014 issued by the Department of Planning and Investment of Can Tho City with the initial charter capital of VND 80,000,000,000.

The Company's shares were listed on Ho Chi Minh Stock Exchange with DHG code in accordance with Decision No. 93/UBCK-GPNY dated 1 December 2006 issued by the State Securities Commission of Vietnam.

The largest shareholder of the Company is Taisho Pharmaceutical Co., Ltd which owned 51.01% and the State Capital Investment Corporation ("SCIC") which owned 43.31% of share capital of the Company. SCIC is controlled by Commission for the Management of State Capital at Enterprises.

The Company's head office is located at 288 Bis Nguyen Van Cu Street, An Hoa Ward, Ninh Kieu District, Can Tho City, S.R. Vietnam.

The number of employees of the Company as at 30 June 2019 was 2,946 (as at 31 December 2018: 3,054).

#### Operating industry and principal activities

The Company's operating industry is to manufacture and sell pharmaceutical products.

The Company's principal activities are to manufacture and trade pharmaceuticals, medical tools and supplies, medical equipment, dietary supplements and cosmeceuticals.

#### The Company's structure

As at 30 June 2019, the Company's subsidiary and associate were as follows:

| Name   | Principal activities                      | Business Registration<br>Certificate   | Proport<br>ownership<br>and votin<br>he | interest<br>g power |
|--|---|--|---|---------------------|
|  |   |  | _                                       | Opening balance     |
| Subsidiary                                       |   |  |   |                     |
| Fuji Medic Limited Liability<br>Company          | Health care services                      | No. 1801472944 issued by<br>the Planning and Investment<br>Department of Can Tho City<br>on 27 July 2016           | 51%                                     | 51%                 |
| Associate  |   | •  |   |                     |
| Vinh Hao Algae Processing<br>Joint Stock Company | Manufacturing and trading spirulina algae | No. 4803000150 issued by<br>the Planning and Investment<br>Department of Binh Thuan<br>Province on 4 February 2008 | 31.36%                                  | 31.36%              |

#### Normal production and business cycle

The Company's normal production and business cycle is carried out for a time period of 12 months or less.

#### Disclosure of information comparability in the interim separate financial statements

The figures on the balance sheet are the figures of the audited financial statement for the fiscal year ended 31 December 2018, the comparative figures on the income statement and the cash flow statement are the figures of the audited financial statement for the fiscal period ended 30 June 2018.

#### 2 ACCOUNTING CONVENTION AND FINANCIAL YEAR

#### **Accounting convention**

The separate financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The separate financial statements are prepared solely to present the separate financial position of the Company as at 30 June 2019, and its separate results of operations and cash flows for the 6-month period ended 30 June 2019. Therefore, the Company did not consolidate its investments in subsidiary and associate in these separate financial statements. The investments of the Company are recorded under the Company's policy and are presented in Note 3 as below.

The separate financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

#### Financial year

The Company's financial year begins on 1 January and ends on 31 December.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Company in the preparation of these separate financial statements, are as follows:

#### **Estimates**

The preparation of separate financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the separate balance sheet date and the reported amounts of revenues and expenses during the year. Although these accounting estimates are based on the Board of Management's best knowledge, actual results may differ from those estimates.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term investments with maturity term not exceeding 3 months from the date of investment, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

#### Financial investments

#### Held-to-maturity investments

Held-to-maturity investments comprise investments that the Company's Board of Management has the positive intent or ability to hold to maturity.

Held-to-maturity investments include term deposits to earn periodic interest (except for term deposits presented in Note "Cash and cash equivalents"). These investments are measured at cost less provision for impairment of financial investments. Interest income from term deposits is recognized in the separate income statement on accrual basis.

#### Loan receivables

Loan receivables are measured at cost less provision. Provision for loan receivables is made in accordance with prevailing accounting regulations.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Investments in subsidiary and associate

Investment in subsidiary

A subsidiary is an entity over which the Company has control. Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

#### Investment in associate

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

Interests in subsidiary and associate are initially recognized at cost. The Company's share of the net profit of the investee after acquisition is recognized in the separate income statement. Other distributions received other than such profit share are deducted from the cost of the investments as recoverable amounts.

Investments in subsidiary and associate are carried in the separate balance sheet at cost less provision for impairment of such investments (if any). Provisions for impairment of investments in subsidiary and associate are made in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance on "Guiding the appropriation and use of provisions for devaluation of inventories, loss of financial investments, bad debts and warranty for products, goods and construction works at enterprises", Circular No. 89/2013/TT-BTC dated 28 June 2013 by the Ministry of Finance amending and supplementing Circular No. 228/2009/TT-BTC and prevailing accounting regulations.

#### Equity investments in other entities

Equity investments in other entities represent the Company's investments in ordinary shares of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment. The provision for impairment of these investments is made when the entities made losses, except for loss that was anticipated in their business plan before the date of investment.

#### Receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

#### **Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost of inventories comprises cost of purchases and other directly attributable expenses. In the case of manufactured products, cost comprises direct materials and where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realizable values as at the separate balance sheet date.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives, as follows:

|                          | <u>16a15</u> |
|--------------------------|--------------|
| Buildings and structures | 3 - 50       |
| Machinery and equipment  | 3 - 20       |
| Motor vehicles           | 3 - 20       |
| Office equipment         | 3 - 10       |

Gain or loss resulting from sales and disposals of tangible fixed assets is the difference between proceeds from sales or disposals of assets and their residual values and is recognized in the separate income statement.

#### Lease

#### The Company as lessor

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

#### The Company as lessee

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Rentals payable under operating leases are charged to the separate income statement on a straight-line basis over the term of the relevant lease.

#### Intangible fixed assets and amortization

Intangible fixed assets represent land use rights and computer software that are stated at cost less accumulated amortization.

Definite land use rights are amortized using the straight-line method over the terms indicated in the land use right certificate. Indefinite land use rights are carried at cost and not amortized under prevailing regulations.

Computer software is amortized using the straight-line method from 3 to 8 years.

#### Investment properties

Investment properties are buildings, or part of buildings or infrastructure or buildings and land held by the Company to earn rentals or for capital appreciation. Investment properties held to earn rentals are stated at cost less accumulated depreciation while investment properties held for capital appreciation are stated at cost less impairment loss. The costs of purchased investment properties comprise their purchase prices and any directly attributable expenditures, such as professional fees for legal services, property transfer taxes and other related transaction costs. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives from 10 to 16 years.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

#### **Construction in progress**

Properties in the course of construction for production, rental or administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

#### **Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepayments comprise leasehold improvement expenses, land rentals, costs of small tools, supplies and spare parts issued for consumption and other prepayment expenses.

Land rentals represent the prepaid land rentals. The prepaid land rentals are allocated to the separate income statement using the straight-line method over the lease term.

Others have been capitalized as prepayments, and are allocated to the income statement using the straight-line method in accordance with the current prevailing accounting regulations.

#### **Provisions**

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Board of Management's best estimate of the expenditure required to settle the obligation as at the balance sheet date.

#### Severance allowance payable

The severance allowance for employees is accrued at the end of each reporting period for all employees having worked at the Company for full 12 months and above. Working time serving as the basis for calculating severance allowance shall be the total actual working time subtracting the time when the employees have made unemployment insurance contributions as prescribed by law, and the working time when severance allowance has been paid to the employees. The allowance made for each year of service equals to a half of an average monthly salary under the Vietnamese Labor Code, Social Insurance Code and relevant guiding documents. The average monthly salary used for calculation of severance allowance shall be adjusted to be the average of the 6 consecutive months nearest to the date of the financial statements at the end of each financial year. The increase or decrease in the accrued amount shall be recorded in the income statement.

#### Provision for dismantling and restoration costs

In accordance with Circular 200/2014/TT-BTC issued by the Ministry of Finance, since 1 January 2015, the Company is required to provide for dismantling and restoration costs of the Company's leased premises or land. The provision for dismantling and restoration costs is determined based on the estimated dismantling and restoration costs to be incurred at the time of returning the premises or land at the end of the lease term and recognized on a straight-line basis over the period from 1 January 2015 to the time of returning the premises or land.

#### **Unearned revenue**

Unearned revenue represents the fair value of goods and services provided to customers for free or at discount in the customer loyalty programs. Unearned revenue is recognized for the portion of obligation that the Company has not yet fulfilled to customers.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Revenue recognition

Revenue from the sale of goods is recognized when all five (5) following conditions are satisfied:

- (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognized when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognized in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognized when the Company's right to receive payment has been established.

#### Sales deductions

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same period of sales of products, goods and services are recorded as deduction of revenue of that period.

Sales deductions for the products, goods or services which are sold in the previous period, incurred after the balance sheet date but before the issuance of the separate financial statements are recorded as deduction of revenue of the reporting period.

#### **Customer loyalty programs**

Revenue is recognized at total consideration received less fair value of goods and services which are provided to customers for free or at discount. Fair value amounts of goods and services provided for free or at discount are recognized as unearned revenue. If customers do not meet the required conditions stated in the customer loyalty programs at the end of the programs and hence, are not entitled to the free or discounted goods and services, the unearned revenue is realized into the revenue of goods sold and services rendered.

When customers meet all the required conditions and the Company is the one providing the free or discounted goods and services to customers, the unearned revenue is realized into the Company's income statement at the time that obligations to customers are fulfilled, which means goods are delivered and services are rendered to customers.

When customers meet all the required conditions and obligations of providing the free or discounted goods and services to customers are carried out by a third party. If the Company does not act as an agent of the third party, the unearned revenue is realized into the revenue of goods sold and services rendered at the time that third party provides the free or discounted goods and services to customers. If the Company acts as an agent of the third party, the Company recognizes revenue for the difference between the unearned revenue amount and the amount payable to the third party for providing such free or discounted goods and services to customers. The amount payable to the third party is settlement for payable.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Foreign currencies

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the separate balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognized in the separate income statement.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalized even when the construction period is under 12 months.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other periods (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on significant differences between carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognized for all temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized. Deferred tax is charged or credited to the separate income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are applied in accordance with the prevailing tax laws in Vietnam.

#### 4 CASH AND CASH EQUIVALENTS

|                  | 30.06.2019<br>VND | 31.12.2018<br>VND |
|------------------|-------------------|-------------------|
| Cash on hand     | 18,402,041,000    | 27,957,108,000    |
| Demand deposits  | 34,611,201,481    | 46,575,776,988    |
| Cash in transit  | 181,250,902       | -                 |
| Cash equivalents | 25,000,000,000    | -                 |
|                  | 78,194,493,383    | 74,532,884,988    |

### **5 FINANCIAL INVESTMENTS**

#### (a) Short-term financial investments

Held-to-maturity investments include term deposits with the remaining term within 12 months from the time of reporting and exclude held-to-maturity investments presented in the item "cash equivalents" in Note 4.

#### **Held-to-maturity investments**

| _             | 30.06.2019        |                   | 31.12             | 2.2018            |
|---------------|-------------------|-------------------|-------------------|-------------------|
|               | Cost<br>VND       | Book value<br>VND | Cost<br>VND       | Book value<br>VND |
| Term deposits | 1,681,500,000,000 | 1,681,500,000,000 | 1,454,222,000,000 | 1,454,222,000,000 |

## (b) Long-term financial investments

|   | 30.06.2019     |                  | 31.12.         | 2018             |
|---|----------------|------------------|----------------|------------------|
|   | Cost<br>VND    | Provision<br>VND | Cost<br>VND    | Provision<br>VND |
| Investments in subsidiary (*) Investment in associate | 13,742,460,000 | (5,890,891,441)  | 13,742,460,000 | (3,819,635,054)  |
| (**) Equity investments in                            | 3,787,450,000  | (1,307,445,487)  | 3,787,450,000  | (1,092,392,848)  |
| other entities (***)                                  | 27,908,170,200 | (7,405,547,480)  | 27,908,170,200 | (5,730,861,763)  |
|   | 45,438,080,200 | (14,603,884,408) | 45,438,080,200 | (10,642,889,665) |

(\*) Percentages of ownership and voting rights of the Company in subsidiary are presented in Note 1. Detail of investment in subsidiary is as follow:

|                                      | 30.06.2019     | 31.12.2018     |
|--------------------------------------|----------------|----------------|
|                                      | VND            | VND            |
| Fuji Medic Limited Liability Company | 13,742,460,000 | 13,742,460,000 |
|                                      | 13,742,460,000 | 13,742,460,000 |

(\*\*) Percentages of ownership and voting rights of the Company in associate are presented in Note 1. Detail of investment in the associate is as follow:

|  | 30.06.2019<br>VND  | 31.12.2018<br>VND  |
|--|--|--|
| Vinh Hao Algae Processing Joint Stock Company  | 3,787,450,000  | 3,787,450,000  |
| (***) Equity investments in other entities:  |  |  |
|  | 30.06.2019<br>VND  | 31.12.2018<br>VND  |
| ATP Packaging Joint Stock Company Becamex Pharmaceutical Joint Stock Company Tra Vinh Pharmaceutical Joint Stock Company Ninh Thuan Pharmaceutical & Medical Equipment | 20,000,000,000<br>4,286,800,000<br>2,575,315,200           | 20,000,000,000<br>4,286,800,000<br>2,575,315,200           |
| Joint Stock Company Tay Ninh Pharmaceutical Joint Stock Company Cuu Long Pharmaceutical Joint Stock Company  | 796,675,000<br>221,960,000<br>27,420,000<br>27,908,170,200 | 796,675,000<br>221,960,000<br>27,420,000<br>27,908,170,200 |

#### 5 **FINANCIAL INVESTMENTS (cont.)**

#### (b) Long-term financial investments (cont.)

Provision balance as at 30 June 2019 and 31 December 2018 represents the provision for impairment of the long-term investment in Fuji Medic Limited Liability Company, ATP Packaging Joint Stock Company and Vinh Hao Algae Processing Joint Stock Company:

|  | 30.06.2019<br>VND   | 31.12.2018<br>VND   |
|--|---|---|
| Fuji Medic Limited Liability Company<br>Vinh Hao Algae Processing Joint Stock Company<br>ATP Packaging Joint Stock Company | 5,890,891,441<br>1,307,445,487<br>7,405,547,480<br>14,603,884,408 | 3,819,635,054<br>1,092,392,848<br>5,730,861,763<br>10,642,889,665 |

#### Held-to-maturity investments - long-term

Held-to-maturity investments – long-term includes the remaining term deposits of more than 12 months from the time of reporting.

|          | 30.06.2            | 019            | 31.12 | 2.2018     |
|----------|--------------------|----------------|-------|------------|
|          | Cost               | Book value     | Cost  | Book value |
|          | VND                | VND            | VND   | VND        |
| Term     |                    |                |       |            |
| deposits | 25,000,000,000     | 25,000,000,000 | -     | -          |
|          |                    |                |       |            |
| SHORT-   | TERM TRADE RECEIVA | ABLES          |       |            |

#### 6

|  | 30.06.2019      | 31.12.2018      |
|--|-----------------|-----------------|
|  | VND             | VND             |
| Receivables from related parties (Note 37) | 1,729,217,970   | -               |
| Receivables from third parties             | 527,508,238,034 | 618,500,755,955 |
|  | 529,237,456,004 | 618,500,755,955 |

As at 30 June 2019 and 31 December 2018, there was no single trade receivable from third parties accounting for 10% or more of total trade accounts receivable balance.

#### 7 **LOAN RECEIVABLES**

| Short-term loan receivables     | 30.06.2019<br>VND | 31.12.2018<br>VND |
|---------------------------------|-------------------|-------------------|
| Loan receivables from customers | 2,885,036,714     | 3,395,400,976     |
|                                 | 2,885,036,714     | 3,395,400,976     |
| Long-term loan receivables      | 30.06.2019<br>VND | 31.12.2018<br>VND |
| Loan receivables from customers | -                 | 1,330,000,000     |
|                                 |                   | 1,330,000,000     |

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#### 8 OTHER SHORT-TERM RECEIVABLES

|                            | 30.06.2019     | 31.12.2018     |
|----------------------------|----------------|----------------|
|                            | VND            | VND            |
| Interest income receivable | 40,543,432,865 | 46,074,305,205 |
| Receivable from employees  | 10,234,574,624 | 5,712,580,521  |
| Other receivables          | 4,746,735,611  | 3,632,053,385  |
|                            | 55,524,743,100 | 55,418,939,111 |

#### 9 BAD DEBTS

|   |                 | 30.06.2019                |                  |
|---|-----------------|---------------------------|------------------|
|   |                 | Recoverable               |                  |
|   | Cost            | amount                    | Provision        |
| <del>-</del>  | VND             | VND                       | VND              |
| Total amount of receivables and loan                                      |                 |                           |                  |
| receivables past due or not past due                                      | 242 704 007 224 | 170 C20 4CE 720           | (25 062 544 504) |
| but impaired  | 213,701,007,321 | 178,638,465,730           | (35,062,541,591) |
|   |                 |                           |                  |
|   |                 |                           |                  |
|   |                 | 31.12.2018                |                  |
|   |                 | 31.12.2018<br>Recoverable |                  |
|   | Cost            |                           | Provision        |
|   | Cost<br>VND     | Recoverable               | Provision<br>VND |
| Total amount of receivables and loan receivables past due or not past due |                 | Recoverable amount        |                  |
|   |                 | Recoverable amount        |                  |

As at 30 June 2019 and 31 December 2018, there was no balance of receivables accounting for 10% or more of total past due receivable amount.

Movements in the provision for doubtful debts during the period/year were as follows:

|   | Fiscal period<br>ended<br>30.06.2019<br>VND | Fiscal year<br>ended<br>31.12.2018<br>VND |
|---|---|---|
| Opening balance                             | 34,571,714,247                              | 19,797,719,098                            |
| Additional provision during the period/year | 490,827,344                                 | 12,198,225,485                            |
| Transfer from subsidiaries                  |   | 2,575,769,664                             |
| Closing balance                             | 35,062,541,591                              | 34,571,714,247                            |
|   |   |   |

#### 10 INVENTORIES

|                  | 30.06.2         | 2019            | 31.12.2         | 018           |
|------------------|-----------------|-----------------|-----------------|---------------|
|                  | Cost            | Provision       | Cost            | Provision     |
|                  | VND             | VND             | VND             | VND           |
| Goods in transit | 53,292,896,340  | -               | 66,470,323,130  | -             |
| Raw materials    | 372,535,766,590 | -               | 376,538,041,655 | -             |
| Work in progress | 61,778,683,056  | -               | 54,189,946,414  | -             |
| Finished goods   | 366,623,838,658 | (1,067,352,661) | 346,534,828,838 | (814,326,232) |
| Merchandise      | 30,503,998,377  | -               | 48,339,234,737  | -             |
|                  | 884,735,183,021 | (1,067,352,661) | 892,072,374,774 | (814,326,232) |

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#### 10 INVENTORIES (cont.)

Movements in the provision for inventories during the period/year were as follows:

|  | Fiscal period<br>ended<br>30.06.2019<br>VND | Fiscal year<br>ended<br>31.12.2018<br>VND |
|--|---|---|
| Opening balance                              | 814,326,232                                 | 3,328,368,066                             |
| Additional provision in the period/year      | 253,026,429                                 | -   |
| Utilisation of provisions in the period/year | -   | (1,294,938,769)                           |
| Reversal in the period/year                  | <del></del>                                 | (1,219,103,065)                           |
| Closing balance                              | 1,067,352,661                               | 814,326,232                               |

The provision for devaluation of inventories was made for inventories of which costs were higher than net realizable value.

As at 30 June 2019 and 31 December 2018, the Company did not have any slow moving, damaged or sub-standard inventories.

#### 11 PREPAYMENTS

#### **Short-term prepayments**

| 30.06.2019<br>VND | 31.12.2018<br>VND                     |
|-------------------|---------------------------------------|
| 3,643,875,359     | 101,800,010                           |
| 1,759,868,063     | 3,161,910,664                         |
| 5,403,743,422     | 3,263,710,674                         |
|                   | VND<br>3,643,875,359<br>1,759,868,063 |

Prepayments are allocated within 12 months since the time of prepayment.

#### Long-term prepayments

|   | 30.06.2019<br>VND                    | 31.12.2018<br>VND                              |
|---|--------------------------------------|--|
| Prepaid land rental Tools and suplies Leasehold improvement | 10,195,145,076<br>9,118,547,648<br>- | 10,367,868,894<br>11,828,145,326<br>47,927,928 |
| Others  | 7,240,489,664<br>26,554,182,388      | 7,790,971,852<br>30,034,914,000                |

Prepayments are allocated in a period of more than 12 months since the time of prepayment.

Movements in long-term prepayments were as follows:

|                                      | Fiscal period<br>ended<br>30.06.2019<br>VND | Fiscal year<br>ended<br>31.12.2018<br>VND |
|--------------------------------------|---|---|
| Opening balance                      | 30,034,914,000                              | 25,968,452,669                            |
| Increase                             | 4,198,887,152                               | 12,694,541,439                            |
| Transferred from subsidiaries        | -   | 4,297,359,154                             |
| Allocation during the period/year    | (7,649,224,764)                             | (12,939,859,048)                          |
| Reclassifications of opening balance | (30,394,000)                                | 14,419,786                                |
| Closing balance                      | 26,554,182,388                              | 30,034,914,000                            |
|                                      |   |   |

## 12 TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

|                               | Opening<br>balance<br>VND | Payable during<br>the period/year<br>VND | Paid during<br>the period/year | Closing<br>balance<br>VND |
|-------------------------------|---------------------------|--|--------------------------------|---------------------------|
| Receivables                   |                           |  |                                |                           |
| Value added tax for           |                           |  |                                |                           |
| import goods                  | 3,713,591,537             | (23,083,796,487)                         | 23,094,924,216                 | 3,724,719,266             |
| Import and export duties      | 926,396,477               | (4,595,972,495)                          | 3,748,832,508                  | 79,256,490                |
| Corporate income tax –        |                           |  |                                |                           |
| current                       | 10,504,843,481            | (37,847,406,402)                         | 35,124,786,789                 | 7,782,223,868             |
| Land rental fee, land use tax | 15,682,319                | (15,682,319)                             | -                              |                           |
|                               | 15,160,513,814            | (65,542,857,703)                         | 61,968,543,513                 | 11,586,199,624            |
|                               |                           |  |                                | _                         |
| Payables                      |                           |  |                                |                           |
| Output value added tax        | 13,499,506,643            | 24,190,714,904                           | (31,378,985,086)               | 6,311,236,461             |
| •                             |                           |  | , , , , ,                      | , , ,                     |
| Personal income tax           | 129,933,920               | 26,100,308,366                           | (21,592,660,336)               | 4,637,581,950             |
| Land rental fee, land use tax | -                         | 5,631,306,018                            | (2,918,612,356)                | 2,712,693,662             |
| Other taxes                   | -                         | 327,890,125                              | (327,890,125)                  |                           |
|                               | 13,629,440,563            | 56,250,219,413                           | (56,218,147,903)               | 13,661,512,073            |

#### 13 TANGIBLE FIXED ASSETS

|   | Buildings<br>and structures<br>VND | Machinery<br>and equipment<br>VND  | Motor vehicles<br>VND            | Office equipment VND            | Total<br>VND                       |
|---|------------------------------------|------------------------------------|----------------------------------|---------------------------------|------------------------------------|
| Cost As at 01 January 2019 Purchase during the period/year Transferred from construction in progress              | 523,308,829,235                    | 579,265,383,302<br>985,000,000     | 160,671,502,625                  | 69,955,688,915<br>34,900,000    | 1,333,201,404,077 1,019,900,000    |
| (Note 16) Transferred from investment properties (Note 15)  | 3,633,801,984<br>267,073,636       | 20,650,826,711                     | 594,545,455                      | 193,561,364                     | 25,072,735,514<br>267,073,636      |
| Disposals   |                                    | -                                  | (1,215,425,092)                  | -                               | (1,215,425,092)                    |
| As at 30 June 2019  | 527,209,704,855                    | 600,901,210,013                    | 160,050,622,988                  | 70,184,150,279                  | 1,358,345,688,135                  |
| Accumulated depreciation As at 01 January 2019 Charge for the period/ year Transferred from investment properties | 182,276,573,936<br>14,559,933,079  | 261,752,989,050<br>22,461,780,084  | 100,416,305,688<br>5,439,416,342 | 59,439,857,825<br>1,767,179,239 | 603,885,726,499<br>44,228,308,744  |
| (Note 15)<br>Disposals  | 267,073,636                        | -                                  | -<br>(1,215,425,092)             | -                               | 267,073,636<br>(1,215,425,092)     |
| As at 30 June 2019  | 197,103,580,651                    | 284,214,769,134                    | 104,640,296,938                  | 61,207,037,064                  | 647,165,683,787                    |
| Net book value As at 01 January 2019 As at 30 June 2019   | 341,032,255,299<br>330,106,124,204 | 317,512,394,252<br>316,686,440,879 | 60,255,196,937<br>55,410,326,050 | 10,515,831,090<br>8,977,113,215 | 729,315,677,578<br>711,180,004,348 |

As at 30 June 2019, the cost of tangible fixed assets included VND 225,236,843,582 (as at 31 December 2018: VND 206,527,246,637) of assets which were fully depreciated but are still in active use).

#### 14 INTANGIBLE FIXED ASSETS

|                            | Land use rights with indefinite term VND | Land use rights with definite term VND | Computer<br>software<br>VND | Total<br>VND    |
|----------------------------|--|--|-----------------------------|-----------------|
| Cost                       |  |  |                             |                 |
| As at 01 January 2019      | 95,158,560,046                           | 157,471,235,263                        | 16,169,520,805              | 268,799,316,114 |
| As at 30 June 2019         | 95,158,560,046                           | 157,471,235,263                        | 16,169,520,805              | 268,799,316,114 |
| Accumulated amortization   |  |  |                             |                 |
| As at 01 January 2019      | -  | 22,026,708,192                         | 11,501,683,935              | 33,528,392,127  |
| Charge for the period/year |  | 1,665,525,114                          | 1,169,367,438               | 2,834,892,552   |
| As at 30 June 2019         |  | 23,692,233,306                         | 12,671,051,373              | 36,363,284,679  |
| Net book value             |  |  |                             |                 |
| As at 01 January 2019      | 95,158,560,046                           | 135,444,527,071                        | 4,667,836,870               | 235,270,923,987 |
| As at 30 June 2019         | 95,158,560,046                           | 133,779,001,957                        | 3,498,469,432               | 232,436,031,435 |

As at 30 June 2019 and 31 December 2018, the cost of intangible fixed assets included VND 6,007,417,805 of assets which were fully amortized but are still in use.

#### 15 INVESTMENT PROPERTIES

|  | Buildings<br>VND  |
|--|---|
| Cost As at 01 January 2019 Transferred to tangible fixed assets (Note 13)  | 1,249,521,792<br>(267,073,636)                              |
| As at 30 June 2019   | 982,448,156   |
| Accumulated depreciation As at 01 January 2019 Charge for the period/ year Transferred to tangible fixed assets (Note 13) As at 30 June 2019 | 1,001,641,499<br>29,564,580<br>(267,073,636)<br>764,132,443 |
| Net book value As at 01 January 2019 As at 30 June 2019  | 247,880,293<br>218,315,713                                  |

As at 30 June 2019, the cost of investment properties included VND 100,067,069 of assets which were fully depreciated but are still in active use (as at 31 December 2018: VND 367,140,705).

| 16 LONG-TERM ASSETS IN PROGRESS |   |                   | Form B 09 – DN    |
|---------------------------------|---|-------------------|-------------------|
| 10                              | LONG-TERM ASSETS IN PROGRESS  | 30.06.2019<br>VND | 31.12.2018<br>VND |
|                                 | Construction of effervescent tablets plant - stage 2 Office and auxiliary works at DHG Pharmaceutical | -                 | 83,100,000        |
|                                 | Plant Branch in Hau Giang   | 11,746,318,768    | 11,746,318,768    |
|                                 | Construction of Gia Lai branch office   | 623,948,774       | 623,948,774       |
|                                 | Rebamipide product technology transfer project  | 214,827,405       | -                 |
|                                 | Counterpain product technology transfer project Technology transfer and development of Budesonide     | 202,029,350       | 202,029,350       |
|                                 | Nasal Spray product   | 1,293,522,895     | 1,143,281,604     |
|                                 | Raw materials for testing new machines  | 298,018,243       | 144,235,771       |
|                                 | Renovating and repairing packaging plant  | -                 | 145,077,537       |
|                                 | Purchase of new machines  | 2,962,014,433     | -                 |
|                                 |   | 17,340,679,868    | 14,087,991,804    |

## Movements of construction in progress in the period/year:

|   | Fiscal period<br>ended | Fiscal year<br>ended |
|---|------------------------|----------------------|
|   | 30.06.2019             | 31.12.2018           |
|   | VND                    | VND                  |
| Opening balance                               | 14,087,991,804         | 17,391,628,650       |
| Purchases                                     | 28,587,066,390         | 29,930,920,306       |
| Transfer from subsidiaries                    | -                      | 12,688,624,754       |
| Transfer to tangible fixed assets (Note 13)   | (25,072,735,514)       | (29,103,115,838)     |
| Transfer to intangible fixed assets (Note 14) | -                      | (2,696,709,627)      |
| Transfer to prepayments                       | (83,100,000)           | (2,283,909,837)      |
| Transfer to expenses in the period/year       | (178,542,812)          | (11,839,446,604)     |
| Closing balance                               | 17,340,679,868         | 14,087,991,804       |

### 17 DEFERRED TAX ASSETS

|   | 30.06.2019<br>VND | 31.12.2018<br>VND |
|---|-------------------|-------------------|
| Corporate income tax rates used for determination of value of deferred tax assets | 20%               | 20%               |
| Deductible temporary differences of provisions                                    | 62,863,299,495    | 51,869,084,890    |
| Deferred tax assets   | 12,572,659,899    | 10,373,816,978    |

Movements of deferred tax assets in the period/year were as follows:

|   | Fiscal period<br>ended<br>30.06.2019<br>VND | Fiscal year<br>ended<br>31.12.2018<br>VND |
|---|---|---|
| Opening balance                               | 10,373,816,978                              | 9,776,044,031                             |
| Additional provision/ (Reversal)              | 2,289,917,181                               | (1,171,501,437)                           |
| Incurred due to consolidation of fixed assets | (91,074,260)                                | 294,500,565                               |
| Transfer from subsidiaries                    | -   | 1,474,773,819                             |
| Closing balance                               | 12,572,659,899                              | 10,373,816,978                            |
|   |   |   |

#### 18 SHORT-TERM TRADE PAYABLES

|                                      | 30.06.2019      |                                      | 31.12.2018      |                                      |
|--------------------------------------|-----------------|--------------------------------------|-----------------|--------------------------------------|
|                                      | Amount<br>VND   | Amount able to<br>be paid off<br>VND | Amount<br>VND   | Amount able to<br>be paid off<br>VND |
| Third parties (*)<br>Related parties | 138,244,479,741 | 138,244,479,741                      | 145,540,398,538 | 145,540,398,538                      |
| (Note 37)                            | 435,600,000     | 435,600,000                          |                 | -                                    |
|                                      | 138,680,079,741 | 138,680,079,741                      | 145,540,398,538 | 145,540,398,538                      |

(\*) Suppliers accounting for 10% or more of total trade accounts payable balance were as follows:

|   | 30.06.2019<br>VND  | 31.12.2018<br>VND                                  |
|---|--|--|
| Roquette Freres DSM Sinochem Pharmaceuticals India Pvt ltd DSM Sinochem Pharmaceuticals Spain S.A Covalent Laboratories Pvt ltd | 1,230,663,499<br>11,464,153,500<br>7,332,337,500<br>14,891,364,000 | 15,258,076,053<br>18,987,080,000<br>20,246,688,000 |

As at 30 June 2019 and 31 December 2018, there was no balance of short-term trade payables that were past due.

#### 19 SHORT-TERM ACCRUED EXPENSES

|                                   | 30.06.2019<br>VND | 31.12.2018<br>VND |
|-----------------------------------|-------------------|-------------------|
| Customer conference expenses      | 7,014,410,665     | -                 |
| Interest payable                  | 913,838,856       | 471,120,010       |
| Market and customer care expenses | -                 | 94,419,309        |
| Payment discount                  | 5,146,924,931     | 6,553,611,056     |
| Other accruals                    | 23,124,556,956    | 32,873,565,351    |
|                                   | 36,199,731,408    | 39,992,715,726    |
|                                   |                   |                   |

#### 20 SHORT-TERM UNEARNED REVENUE

|   | 30.06.2019<br>VND | 31.12.2018<br>VND |
|---|-------------------|-------------------|
| Unearned revenue from customer loyalty programs |                   |                   |
| (Note 3)  | 31,652,356,064    | 9,030,131,533     |

### 21 OTHER SHORT-TERM PAYABLES

| VND          | 31.12.2018<br>VND                      |
|--------------|--|
| 7,668,560    | 605,764,697                            |
| 3,035,500    | -                                      |
| 7,486,637 1, | 357,716,056                            |
| 3,190,697 1, | 963,480,753                            |
|              | 7,668,560<br>3,035,500<br>7,486,637 1, |

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#### 22 SHORT-TERM LOANS

|            | 30.06.2                                   | 019             | 31.12.2         | 2018                                 |
|------------|---|-----------------|-----------------|--------------------------------------|
|            | Amount able Amount to be paid off VND VND |                 | Amount<br>VND   | Amount able<br>to be paid off<br>VND |
| Loans from |   |                 |                 |                                      |
| banks      | 717,843,962,053                           | 717,843,962,053 | 557,901,327,419 | 557,901,327,419                      |
|            | 717,843,962,053                           | 717,843,962,053 | 557,901,327,419 | 557,901,327,419                      |

Movements of short-term loans during the period/year were as follows:

|                      | As at<br>01.01.2019<br>VND         | Increases<br>VND                       | Decreases<br>VND    | As at<br>30.06.2019<br>VND         |
|----------------------|------------------------------------|--|---------------------|------------------------------------|
| Loans from banks (*) | 557,901,327,419<br>557,901,327,419 | 1,347,170,400,345<br>1,347,170,400,345 | (1,187,227,765,711) | 717,843,962,053<br>717,843,962,053 |

<sup>(\*)</sup> These loans bear interests at the rates ranging from 0.4% to 0.72% per month (in 2018: from 0.23% to 0.69% per month)

As at 30 June 2019 and 31 December 2018, there was no short-term loan that was past due.

#### 23 BONUS AND WELFARE FUNDS

The funds are established through appropriation from retained earnings upon approval of shareholders at the Company's Annual General Meetings ("AGM"). The funds are used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies and to pay bonus to Board of Directors in accordance with the Company's AGM Resolution.

Movements of bonus and welfare funds during the period/year were as follows:

|  | Bonus and<br>welfare fund<br>VND | Bonus fund for<br>Board of<br>Directors<br>VND | Welfare fund in form of assets VND | Total<br>VND     |
|--|----------------------------------|--|------------------------------------|------------------|
| Opening balance Appropriation to the funds   | 17,760,519,100                   | 7,983,652,438                                  | 17,615,709,836                     | 43,359,881,374   |
| during the period/year                       | 65,108,903,082                   | 6,000,000,000                                  | -                                  | 71,108,903,082   |
| Depreciation of assets formed from the funds | -                                | -  | (1,343,969,698)                    | (1,343,969,698)  |
| Utilization                                  | (28,455,079,159)                 | (4,468,491,829)                                | -                                  | (32,923,570,988) |
| Closing balance                              | 54,414,343,023                   | 9,515,160,609                                  | 16,271,740,138                     | 80,201,243,770   |

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#### 24 LONG-TERM PROVISIONS

|  | Provision for dismantling and restoration cost VND | Severance<br>allowance<br>VND | Total<br>VND   |
|--|--|-------------------------------|----------------|
| Opening balance<br>Additional provision/Reversal | 15,535,236,761                                     | 24,218,455,641                | 39,753,692,402 |
| during the period/year                           | 1,985,439,366                                      | 5,993,348,918                 | 7,978,788,284  |
| Utilization of provisions                        |  | (490,197,124)                 | (490,197,124)  |
| Closing balance                                  | 17,520,676,127                                     | 29,721,607,435                | 47,242,283,562 |

### 25 SCIENCE AND TECHNOLOGY DEVELOPMENT FUNDS

In accordance with Circular No. 12/2016/TTLT-BKHCN-BTC dated 28 June 2016, enterprises are allowed to establish the science and technology development funds for research and development activities. Provision made during the year is charged to expenses. Funds are utilized when disbursements are paid for research and development activities.

Movements of science and technology development funds during the period/year were as follows:

Science and technology development fund in form of assets VND

| Opening balance                              | 20,460,947,173  |
|--|-----------------|
| Depreciation of assets formed from the funds | (2,149,007,291) |
| Closing balance                              | 18,311,939,882  |

#### 26 OWNER'S EQUITY

## Movements in owners' equity

|   | Owner's contributed<br>capital<br>VND | Share premium<br>VND    | Investment and development fund VND | Retained<br>earnings<br>VND                                  | Total<br>VND   |
|---|---------------------------------------|-------------------------|-------------------------------------|--|--|
| Balance as at 01 January 2018  Net profit for the year  Profit transferred from subsidiaries                      | 1,307,460,710,000<br>-<br>-           | 6,778,948,000<br>-<br>- | 1,077,345,255,193<br>-<br>-         | <b>437,893,650,006</b><br>441,989,287,693<br>185,573,040,197 | <b>2,829,478,563,199</b> 441,989,287,693 185,573,040,197 |
| Dividends Profit due to impact of merger of subsidiaries (*)  | -                                     | -                       | -                                   | (305,075,155,000) (71,067,756,802)                           | (305,075,155,000) (71,067,756,802)                       |
| Change due to collection of investments in subsidiaries Change due to adjustment of consolidated                  | -                                     | -                       | 34,971,949,716                      | (17,150,000,000)   | 17,821,949,716   |
| assets  3 <sup>rd</sup> dividends declared for 2017 at 5%   | -                                     | <del>-</del><br>-       | <del>-</del>                        | (5,303,835,027)<br>(65,373,035,500)                          | (5,303,835,027)<br>(65,373,035,500)                      |
| 1st dividends advance for 2018 at 10%   | -                                     | -                       | -                                   | (130,746,071,000)  | (130,746,071,000)  |
| Fund distribution Appropriation to bonus and welfare funds Appropriation to bonus fund for the Board of Directors | -<br>-                                | -<br>-                  | 157,918,391,319<br>-<br>-           | (157,918,391,319)<br>(61,795,178,258)<br>(6,000,000,000)     | (61,795,178,258)<br>(6,000,000,000)                      |
| Balance as at 31 December 2018 Net profit for the period/year   | 1,307,460,710,000                     | 6,778,948,000           | 1,270,235,596,228                   | <b>550,101,709,990</b> 309,909,335,004                       | <b>3,134,576,964,218</b><br>309,909,335,004              |
| Dividends   | -                                     | -                       | -                                   | (326,865,177,500)  | (326,865,177,500)  |
| Fund distribution   | -                                     | -                       | 122,368,879,236                     | (122,368,879,236)  | -  |
| Appropriation to bonus and welfare funds Appropriation to bonus fund for  | -                                     | -                       | -                                   | (65,108,903,082)   | (65,108,903,082)   |
| the Board of Directors  | -                                     | -                       | -                                   | (6,000,000,000)  | (6,000,000,000)  |
| Balance as at 30 June 2019  | 1,307,460,710,000                     | 6,778,948,000           | 1,392,604,475,464                   | 339,668,085,176  | 3,046,512,218,640  |

<sup>(\*)</sup> This amount is the unrealized profit in the balance of inventories of the Company obtained from the subsidiaries at the effective date of merging.

#### 26 OWNER'S EQUITY (cont.)

#### **Charter capital**

|                          | 30.0                    | 06.2019           | 31.              | 12.2018           |
|--------------------------|-------------------------|-------------------|------------------|-------------------|
|                          | Number of<br>shares VND |                   | Number of shares | VND               |
| Authorized and           |                         |                   |                  |                   |
| issued share capital     | 130,746,071             | 1,307,460,710,000 | 130,746,071      | 1,307,460,710,000 |
| Ordinary shares          |                         |                   |                  |                   |
| currently in circulation | 130,746,071             | 1,307,460,710,000 | 130,746,071      | 1,307,460,710,000 |

All ordinary shares have a par value of VND 10,000. Each share is entitled to one vote at shareholders' meetings. Shareholders are eligible to dividends declared by the Company. Ordinary shares are ranked equally with regard to the Company's residual assets.

#### **Dividends**

According to the Resolution of the General Meeting of Shareholders No. 001/2019/NQ.ĐHĐCĐ dated 11 June 2019, the General Meeting of Shareholders of the Company approved the plan of dividends from profit after tax of 2018 of 35% in cash, equivalent to VND 457,611,248,500.

The Company paid 2 times in cash at 10% and 20% of par value with the total amount is VND 326,865,177,500. On 17 July 2019, the Company will pay the remaining 5% dividend with the amount of VND 65,373,035,500.

#### 27 OFF BALANCE SHEET ITEMS

#### Foreign currencies

Cash and cash equivalents included following foreign currencies:

|                            | 30.06.2019<br>VND | 31.12.2018<br>VND |
|----------------------------|-------------------|-------------------|
| United states Dollar (USD) | 18,878            | 215,886           |
| Euros (EUR)                | 517               | 34,833            |

#### 28 REVENUE

|  | For the 3-month<br>30.06.2019<br>VND | n period ended<br>30.06.2018<br>VND | For the 6-month<br>30.06.2019<br>VND | period ended<br>30.06.2018<br>VND    |
|--|--------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|
| Sales  |                                      |                                     |                                      |                                      |
| Sales of finished goods  | 992,226,486,887                      | 911,345,980,148                     | 1,728,954,175,500                    | 1,049,400,115,369                    |
| Sales of merchandise<br>Leasing, distribution<br>and sales of cheap          | 118,239,294,299                      | 117,508,298,637                     | 234,890,455,856                      | 1,134,402,344,627                    |
| commodities  | 1,070,669,594                        | 2,029,594,986                       | 1,466,857,677                        | 16,698,925,890                       |
|  | 1,111,536,450,780                    | 1,030,883,873,771                   | 1,965,311,489,033                    | 2,200,501,385,886                    |
| Deductions   |                                      |                                     |                                      |                                      |
| Sales discounts  | 133,645,448,120                      | 102,414,365,257                     | 219,475,505,622                      | 219,729,145,907                      |
| Sales returns  | 2,284,845,740                        | 1,734,006,587                       | 3,441,480,220                        | 4,508,240,506                        |
|  | 135,930,293,860                      | 104,148,371,844                     | 222,916,985,842                      | 224,237,386,413                      |
| Net sales  | 975,606,156,920                      | 926,735,501,927                     | 1,742,394,503,191                    | 1,976,263,999,473                    |
| In which: Sales of finished goods Sales of merchandise Leasing, distribution | 857,473,429,170<br>117,062,058,156   | 810,089,479,085<br>114,616,427,856  | 1,508,236,920,432<br>232,690,725,082 | 938,407,440,423<br>1,021,157,633,160 |
| and sales of cheap<br>commodities  | 1,070,669,594                        | 2,029,594,986                       | 1,466,857,677                        | 16,698,925,890                       |

#### 29 COST OF SALES

|    |  | For the 3-month<br>30.06.2019<br>VND             | period ended<br>30.06.2018<br>VND                | For the 6-montl<br>30.06.2019<br>VND              | n period ended<br>30.06.2018<br>VND                           |
|----|--|--|--|---|---|
|    | Cost of finished goods sold<br>Cost of merchandise sold<br>Cost of services rendered<br>Provision/(Reversal of | 417,931,382,678<br>112,392,907,216<br>20,918,387 | 442,728,313,742<br>115,706,464,481<br>14,782,290 | 735,970,410,537<br>223,756,588,602<br>35,700,677  | 535,934,152,447<br>876,800,802,201<br>579,892,739             |
|    | provision) for devaluation of inventory  | 253,026,429                                      | (946,990,501)                                    | 253,026,429                                       | (946,990,501)   |
|    |  | 530,598,234,710                                  | 557,502,570,012                                  | 960,015,726,245                                   |   |
| 30 | FINANCIAL INCOME   |  |  |   |   |
|    |  | For the 3-month<br>30.06.2019<br>VND             | period ended<br>30.06.2018<br>VND                | For the 6-mont<br>30.06.2019<br>VND               | h period ended<br>30.06.2018<br>VND                           |
|    | Interest income Dividends and profits earned Foreign exchange gains Loan interest income from subsidiaries     | 31,268,262,755<br>144,380,235<br>871,992,355     | 27,026,964,783<br>7,338,908,385<br>691,506,088   | 56,158,347,253<br>594,492,944<br>1,470,113,593    | 46,360,767,962<br>7,366,893,585<br>938,268,826<br>611,635,740 |
|    | Other financial income   |  | 101,749  | <u>-</u>  | 101,749   |
|    |  | 32,284,635,345                                   | 35,057,481,005                                   | 58,222,953,790                                    | 55,277,667,862  |
| 31 | FINANCIAL EXPENSES   | For the 3-month<br>30.06.2019<br>VND             | period ended<br>30.06.2018<br>VND                | For the 6-mont<br>30.06.2019<br>VND               | h period ended<br>30.06.2018<br>VND                           |
|    | Interest expenses Foreign exchange losses Settlement discount Provision for impairment of long-term financial  | 7,159,512,747<br>2,289,013,328<br>17,885,544,728 | 7,428,675,233<br>1,921,642,255<br>16,778,683,060 | 12,483,770,311<br>3,221,907,176<br>33,474,552,267 | 14,975,360,579<br>3,089,218,497<br>34,595,464,067             |

### 32 SELLING EXPENSES AND GENERAL & ADMINISTRATIVE EXPENSES

3,165,438,135

30,514,515,359

15,006,421

#### **Selling expenses**

investments

Loss from liquidated subsidiaries

Other financial expenses

Major items included in selling expenses were:

|                      | For the 3-month period ended<br>30.06.2019 30.06.2018<br>VND VND |                 | For the 6-month<br>30.06.2019<br>VND | period ended<br>30.06.2018<br>VND |
|----------------------|--|-----------------|--------------------------------------|-----------------------------------|
| Staff cost           | 93,065,449,509   | 95,554,341,215  | 162,470,554,760                      | 170,567,374,971                   |
| Advertising expenses | 29,186,844,956   | 36,391,451,556  | 39,022,684,971                       | 62,239,500,310                    |
| Others               | 48,048,794,165   | 48,644,573,148  | 91,074,756,536                       | 89,362,618,769                    |
|                      | 170,301,088,630  | 180,590,365,919 | 292,567,996,267                      | 322,169,494,050                   |

15,924,900

140,452,139

20,008,560

26,305,386,147

3,960,994,743

53,204,312,933

63,088,436

15,924,900

140,452,139

52,909,511,815

93,091,633

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### 32 SELLING EXPENSES AND GENERAL & ADMINISTRATIVE EXPENSES (cont.)

#### **General & administrative expenses**

Major items included in general & administrative expenses were:

|            | For the 3-mont    | For the 3-month period ended |                   | period ended      |
|------------|-------------------|------------------------------|-------------------|-------------------|
|            | 30.06.2019<br>VND | 30.06.2018<br>VND            | 30.06.2019<br>VND | 30.06.2018<br>VND |
| Staff cost | 67,332,244,556    | 45,107,685,227               | 113,781,061,254   | 84,424,120,541    |
| Others     | 17,016,038,442    | 21,223,178,897               | 37,917,826,323    | 34,772,080,442    |
|            | 84,348,282,998    | 66,330,864,124               | 151,698,887,577   | 119,196,200,983   |

### 33 OTHER INCOME AND EXPENSES

#### Other income

|                                      | For the 3-month period ended |                   | For the 6-month period ended |                   |
|--------------------------------------|------------------------------|-------------------|------------------------------|-------------------|
|                                      | 30.06.2019<br>VND            | 30.06.2018<br>VND | 30.06.2019<br>VND            | 30.06.2018<br>VND |
| Gains from disposals of fixed assets |                              |                   |                              |                   |
| and other long-term assets (*)       | 261,554,545                  | 3,524,024,293     | 354,463,636                  | 3,560,387,929     |
| Others                               | 1,058,730,496                | 1,661,583,004     | 5,212,949,420                | 3,039,866,246     |
|                                      | 1,320,285,041                | 5,185,607,297     | 5,567,413,056                | 6,600,254,175     |

- (\*) This is net income from disposals of fixed assets, in which:
- For 6-month period ended 30.06.2019: Gains from disposals of fixed assets were VND 365,509,091, expenses from disposals of fixed assets were VND 11,045,455.
- For 6-month period ended 30.06.2018: Gains from disposals of fixed assets were VND 6,182,727,272, expenses from disposals of fixed assets were VND 2,622,339,343.

#### Other expenses

|        | For the 3-month   | For the 3-month period ended |                   | h period ended    |
|--------|-------------------|------------------------------|-------------------|-------------------|
|        | 30.06.2019<br>VND | 30.06.2018<br>VND            | 30.06.2019<br>VND | 30.06.2018<br>VND |
| Others | 1,793,801,234     | 905,850,517                  | 3,140,048,530     | 1,669,376,858     |
|        | 1,793,801,234     | 905,850,517                  | 3,140,048,530     | 1,669,376,858     |

## 34 PRODUCTION AND OPERATION COSTS BY NATURE

|                               | For the 6-month period ended |                   |  |
|-------------------------------|------------------------------|-------------------|--|
|                               | 30.06.2019                   | 30.06.2018        |  |
|                               | VND                          | VND               |  |
| Raw materials and consumables | 892,137,948,160              | 1,355,037,407,759 |  |
| Staff cost                    | 404,595,066,984              | 342,423,117,061   |  |
| Depreciation and amortization | 43,262,007,718               | 32,919,477,635    |  |
| Out-sourced services          | 82,028,130,643               | 77,259,213,421    |  |
| Other expenses                | 89,140,493,763               | 113,420,834,710   |  |
|                               | 1,511,163,647,268            | 1,921,060,050,586 |  |

#### 35 CURRENT AND DEFERRED CORPORATE INCOME TAX

The current corporate income tax expense for the period/year was computed as follows:

|   | For the 6-month period ended |                   |
|---|------------------------------|-------------------|
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND |
| Accounting profit before tax                            | 345,557,898,485              | 129,829,480,918   |
| Tax calculated at a normal rate of 20% Adjustments for: | 69,111,579,697               | 25,965,896,183    |
| Expenses not deductible for tax purposes                | 3,551,880,006                | 1,741,997,678     |
| Under provision of tax in prior years                   | -                            | 1,745,455         |
| Non-assessable income                                   | (118,898,589)                | (1,473,399,067)   |
| Corporate income tax incentives at branches             | (34,697,154,712)             | <u>-</u>          |
| Corporate income tax expense                            | 37,847,406,402               | 26,236,240,249    |

Since 01 April 2018, DHG Pharmaceutical One Member Limited Company (DHG Pharma Ltd.) and DHG Packaging and Printing 1 One Member Limited Company (DHG PP1) have been merged into the Company and still have the following preferential tax rates:

Pursuant to the investment certificate, DHG PP1 is obliged to pay corporate income tax (CIT) at the rate of 10% of taxable income from 2014 to 2028. Under terms in investment certificate granted to DHG PP1, DHG PP1 is entitled to CIT exemption from 2014 to 2017 and 50% tax reduction from 2018 to 2026.

Pursuant to investment certificate No. 642041000005 issued by the Management Board of Hau Giang Industrial Zone, DHG Pharma Ltd. is obliged to pay CIT at the rate of 10% of taxable income for 15 years from the date of starting its operation. DHG Pharma Ltd. is entitled to the CIT exemption for 4 years and 50% reduction for the following 9 years commencing from the first year of having taxable income. DHG Pharma Ltd. has registered to apply the above tax incentives effective from the financial year 2015.

Movements in deferred corporate tax expense/(income) during the period/year were as follows:

|   | For the 6-month period ended |                   |
|---|------------------------------|-------------------|
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND |
| Deferred corporate tax income                 | (2,289,917,181)              | (145,588,750)     |
| Incurred due to consolidation of fixed assets | 91,074,260                   | -                 |
|   | (2,198,842,921)              | (145,588,750)     |

#### 36 **COMMITMENTS**

#### **Operating lease commitment** a)

|   | For the 6-month period ended |                   |
|---|------------------------------|-------------------|
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND |
| Minimum lease payment under operating leases recognized |                              |                   |
| in the income statement for the period                  | 2,715,014,194                | 2,733,324,777     |

At the separate balance sheet date, the Company had outstanding commitments under noncancellable operating leases as follows:

|                                      | 30.06.2019      | 31.12.2018      |
|--------------------------------------|-----------------|-----------------|
|                                      | VND             | VND             |
| Within one year                      | 2,711,014,189   | 5,422,028,378   |
| In the first to fifth year inclusive | 21,688,113,512  | 21,688,113,512  |
| After five years                     | 107,508,312,485 | 110,234,387,865 |
|                                      | 131,907,440,186 | 137,344,529,755 |

### b) Capital commitment

Capital expenditure contracted for at the balance sheet date was as follows:

|   | 30.06.2019    | 31.12.2018     |
|---|---------------|----------------|
|   | VND           | VND            |
| Approved but not contracted                 | 120,479,348   | 6,412,563,066  |
| Approved and contracted but not implemented | 3,809,947,436 | 4,763,046,095  |
|   | 3,930,426,784 | 11,175,609,161 |

#### 37 TRANSACTIONS WITH RELATED PARTIES

| Related parties  | Relationship         |
|--|----------------------|
| DHG Travel One Member Limited Company (*)                    | Subsidiary           |
| Song Hau Pharmaceutical One Member Limited Company (*)       | Subsidiary           |
| B&T Pharmaceutical One Member Limited Company (*)            | Subsidiary           |
| DHG Pharmaceutical One Member Limited Company (**)           | Subsidiary           |
| DHG Packaging and Printing 1 One Member Limited Company (**) | Subsidiary           |
| Fuji Medic Limited Liability Company                         | Subsidiary           |
| Vinh Hao Algae Processing Joint Stock Company                | Associate            |
| State Capital Investment Corporation ("SCIC")                | Major shareholder    |
| Taisho Pharmaceutical Co., Ltd                               | Major shareholder    |
| Hoe Pharmaceuticals Sdn.Bhd                                  | Subsidiary of Taisho |

- (\*) Subsidiaries have been liquidated in 2018 (\*\*) Subsidiaries have been merged in 2018.

During the period/year, the following transactions were carried out with related parties:

|   | For the 6-month period ended |                   |
|---|------------------------------|-------------------|
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND |
| Sales of goods and services                             |                              |                   |
| DHG Packaging and Printing 1 One Member Limited Company | -                            | 183,541,022       |
| Song Hau Pharmaceutical One Member Limited Company      | -                            | 31,565,295,771    |
| DHG Pharmaceutical One Member Limited Company           | -                            | 155,719,582,755   |
| Fuji Medic Limited Liability Company                    | -                            | 21,790,909        |
| Hoe Pharmaceuticals Sdn.Bhd                             | 1,728,473,580                | <u>-</u>          |
|   | 1,728,473,580                | 187,490,210,457   |

## 37 TRANSACTIONS WITH RELATED PARTIES (cont.)

|   | For the 6-month period ended |                                   |
|---|------------------------------|-----------------------------------|
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND                 |
| Purchases of goods and services   |                              |                                   |
| DHG Packaging and Printing 1 One Member Limited Company DHG Pharmaceutical One Member Limited Company | -                            | 10,932,029,742<br>437,669,886,011 |
| Vinh Hao Algae Processing Joint Stock Company   | 1,589,972,400                | 421,846,000                       |
|   | 1,589,972,400                | 449,023,761,753                   |
| Loan interest income  |                              |                                   |
| DHG Packaging and Printing 1 One Member Limited Company   | -                            | 355,246,388                       |
| DHG Pharmaceutical One Member Limited Company   |                              | 256,389,352                       |
|   | -                            | 611,635,740                       |
| Purchases of fixed assets   |                              |                                   |
| Song Hau Pharmaceutical One Member Limited Company  | -                            | 6,810,351,793                     |
|   | -                            | 6,810,351,793                     |
| Dividend income   |                              |                                   |
| Song Hau Pharmaceutical One Member Limited Company  | -                            | 7,313,721,705                     |
|   | -                            | 7,313,721,705                     |
| Loss transferred from subsidiaries  |                              |                                   |
| B&T Pharmaceutical One Member Limited Company   |                              | 140,350,390                       |
|   | -                            | 140,350,390                       |
| Collecting investment   |                              |                                   |
| B&T Pharmaceutical One Member Limited Company   |                              | 5,000,000,000                     |
|   | -                            | 5,000,000,000                     |
| Supporting product development costs  |                              |                                   |
| Taisho Pharmaceutical Co., Ltd  | 1,026,346,453                | <u>-</u>                          |
|   | 1,026,346,453                | <u>-</u>                          |
| Dividends paid  |                              |                                   |
| SCIC  | 113,252,474,000              | 113,252,474,000                   |
| Taisho Pharmaceutical Co., Ltd.   | 91,522,172,000               | 63,912,192,000                    |
| Remuneration paid to the Company's the Board of Directors ar period/year was as follows:              | nd the Board of Manag        | ement during the                  |
| parameter and an initial  | For the 6-month              |                                   |
|   | 30.06.2019<br>VND            | 30.06.2018<br>VND                 |
| Salaries and other benefits   | 11,723,890,740               | 11,037,963,806                    |
|   | , ==,==,                     | , , ,                             |

#### 37 TRANSACTIONS WITH RELATED PARTIES (cont.)

| Related party balances at the balance sheet date were as | s follows:    |            |
|--|---------------|------------|
| , ,  | 30.06.2019    | 31.12.2018 |
|  | VND           | VND        |
| Trade receivables  |               |            |
| Hoe Pharmaceuticals Sdn.Bhd - Subsidiary of Taisho       | 1,729,217,970 |            |
|  | 1,729,217,970 |            |
|  | 30.06.2019    | 31.12.2018 |
|  | VND           | VND        |
| Trade payables   |               |            |
| Associate  |               |            |
| Vinh Hao Algae Processing Joint Stock Company            | 435,600,000   |            |
|  | 435,600,000   |            |

#### 38 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

#### Non-cash transactions affecting the cash flow statement (a)

|  |   | For the 6-month period ended |   |
|--|---|------------------------------|---|
|  |   | 30.06.2019<br>VND            | 30.06.2018<br>VND                       |
| Appropriation to reserves fro                                  | m profit  | 193,477,782,318              | 225,713,569,577                         |
| Transfers from construction i<br>Transfers from construction i | n progress to tangible fixed assets<br>n progress to intangible fixed | 25,072,735,514               | 13,029,145,855                          |
| assets   | 1 3   | _                            | 2,334,160,827                           |
| Transfers from construction i                                  | n progress to prepayments   | 83,100,000                   | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
|  | operties to tangible fixed assets                                     | -                            | 94,808,705                              |
|  | ng dividends and interest income                                      | _                            | 2,125,459,194                           |
| Offset payables when collect                                   | •   | _                            | 49,909,543,097                          |
|  | ng investment in subsidiaries   | _                            | 173,970,000,000                         |
|  | ing investment in subsidiaries  | -                            | 5,000,000,000                           |
| b) Proceeds from borrow  | ings  |                              |   |
|  |   | For the 6-month period ended |   |
|  |   | 30.06.2019<br>VND            | 30.06.2018<br>VND                       |
| Proceeds from borrowing  | ngs under normal contracts  | 1,347,170,400,345            | 1,463,145,782,84                        |
| c) Repayment of borrowi  | ngs   |                              |   |
|  |   | For the 6-month period ended |   |
|  |   | 30.06.2019<br>VND            | 30.06.2018<br>VND                       |
| Repayment of borrowin  | gs under normal contracts   | 1,187,227,765,711            | 1,275,690,370,296                       |
| Tran Ngoc Hien   | Ho Buu Huan   |                              | Dinh Duy Khuong                         |

19 July 2019