

No.: 152/DHG-AC

Regarding the explanation of change of profit after tax for more than 10% over the same period

CanTho, March 28, 2017

To: **The State Securities Commission**
The Ho Chi Minh Stock Exchange

Based on the Circular No.155/2012/TT-BTC of Ministry of Finance dated 10/06/2015 on the guidance of information disclosure in the stock market.

DHG Pharmaceutical Joint Stock Company explains about the financial data on the separated financial statements for the year ended 31 December 2016 because the profit after tax changes for more than 10% over the same period as follows:

Separated financial statements

Target	Code	After audit in 2016	After audit in 2015	Increase/Decrease	
				Value	Rate
Net sales	10	3,746,828,660,740	3,374,506,887,207	372,321,773,533	11.03%
Profit before tax	50	292,278,397,195	636,699,860,641	(344,421,463,446)	-54.09%
Profit after tax	60	255,321,632,334	542,991,263,137	(287,669,630,803)	-52.98%

PAT in 2016 of Parent Company decreased 52.98% y.o.y due to:

- Transfer to the new pharmaceuticals plant at Tan Phu Thanh industrial area - DHG Pharmaceutical One Member Company Limited

Consolidated financial statements:

Target	Code	After audit in 2016	After audit in 2015	Increase/Decrease	
				Value	Rate
Net sales	10	3,783,044,776,400	3,607,759,823,197	175,284,953,203	4.86%

Profit before tax	50	756,657,014,613	701,309,105,160	55,347,909,453	7.89%
Profit after tax	60	713,097,496,587	592,685,214,985	120,412,281,602	20.32%

Profit after tax in 2016 increased by 20.32% yoy, mainly due to:

- Sales activity helped improve revenue grew 4.86% and profit before tax increased by 7.89%. The results achieved by the focus on media promoting of major brands in 2016.
- DHG received incentives corporate income tax at the new pharmaceuticals plant (DHG Pharmaceutical One Member Company Limited) and the new packaging plant (Company Limited Print Packaging DHG 1).

DHG Pharma kindly explains.

Best regards./.

Receivers:

- As above.
- Storing: AT, AC

DEPUTY GENERAL DIRECTOR

LE CHANH DAO